



Q3 2018

MARKET REPORT



YOUR GUIDE TO MARKET PERFORMANCE & ANALYSIS

la county :: market snapshot

SINGLE FAMILY HOMES

Data*	Q3 2018	Q3 2017	% Change
Median Price	\$670,000	\$639,000	4.85%
Avg. Price / Sq. Ft.	\$490	\$460	6.49%
Properties Sold	12,379	13,800	-10.30%
Days on Market	40	40	0.00%

CONDOMINIUM HOMES

Data*	Q3 2018	Q3 2017	% Change
Median Price	\$518,000	\$474,900	9.08%
Avg. Price / Sq. Ft.	\$481	\$442	8.90%
Properties Sold	4,434	5,111	-13.25%
Days on Market	36	39	-7.69%

MEDIAN PRICE

\$670,000

vs Q3 2017

\$639,000

+5% ↑

MEDIAN PRICE

\$518,000

vs Q3 2017

\$474,900

+9% ↑

DAYS ON THE MARKET



Q3 2018



Q3 2017

PROPERTIES SOLD

4,434



Q3 2018

5,111



Q3 2017

*Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.

EXPLORE YOUR NEIGHBORHOOD



los angeles area

NEIGHBORHOOD FOCUS

Q3 2018

SINGLE FAMILY HOMES

NEIGHBORHOOD	# OF SALES	MED. SALE PRICE	AVG. \$ / SQ. FT.
Baldwin Hills	NA	NA	NA
Beverly Hills	35	\$6,006,000	\$1,446
Beverly Hills PO	41	\$2,900,000	\$959
Beverlywood	50	\$1,547,500	\$813
Beverly Center - Miracle	50	\$1,707,500	\$840
Brentwood	77	\$2,910,000	\$1,125
Cheviot Hills - Rancho Park	29	\$2,200,000	\$841
Culver City	68	\$1,290,125	\$930
Downtown LA	21	\$380,000	\$390
Hancock Park - Wilshire	68	\$1,868,000	\$830
Hollywood	24	\$1,094,500	\$715
Hollywood Hills East	38	\$1,428,000	\$713
Ladera Heights	5	\$1,410,000	\$503
Leimert Park	1	\$730,000	\$464
Los Feliz	41	\$1,850,000	\$855
Mid - Los Angeles	87	\$869,700	\$573
Silver Lake - Echo Park	94	\$1,040,890	\$755
Studio City	94	\$1,549,500	\$724
Sunset Strip - HH West	108	\$2,000,000	\$919
View Park	8	\$1,096,500	\$487
Westwood - Century City	33	\$2,100,000	\$973
West Hollywood	29	\$1,800,000	\$972
West LA	31	\$1,483,000	\$884
TOTAL/AVERAGE	1,032	\$1,784,601	\$805

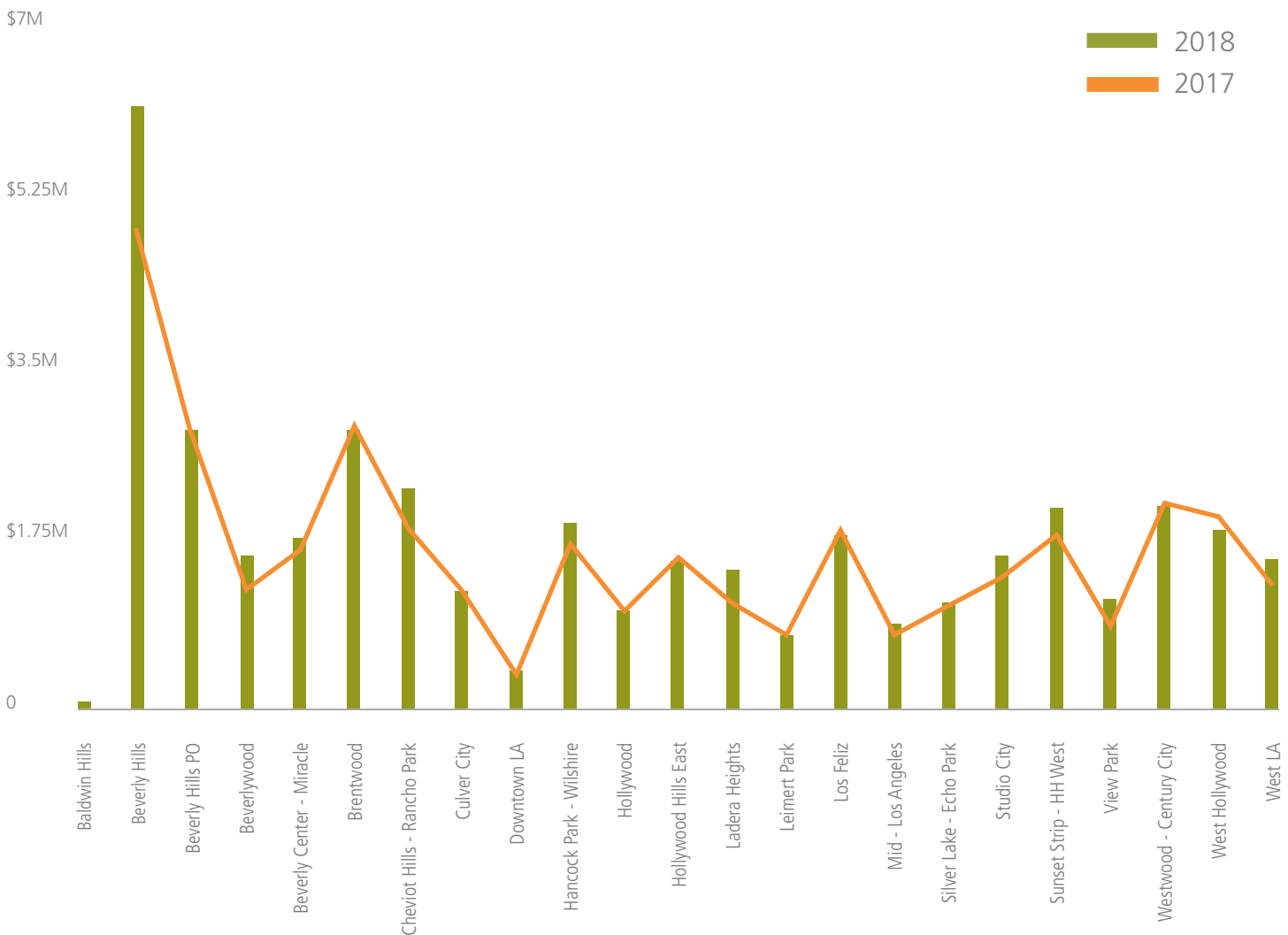
*Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.

los angeles area

MEDIAN PRICE

Q3 2018 — Q3 2017

SINGLE FAMILY HOMES



*Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.

los angeles area

NEIGHBORHOOD FOCUS

Q3 2018

CONDOMINIUM HOMES

NEIGHBORHOOD	# OF SALES	MED. SALE PRICE	AVG. \$ / SQ. FT.
Baldwin Hills	NA	NA	NA
Beverly Hills	22	\$1,288,000	\$867
Beverly Hills PO	NA	NA	NA
Beverlywood	12	\$715,000	\$639
Beverly Center - Miracle	24	\$842,500	\$725
Brentwood	56	\$1,054,250	\$688
Cheviot Hills - Rancho Park	NA	NA	NA
Culver City	51	\$615,000	\$586
Downtown LA	108	\$678,750	\$688
Hancock Park - Wilshire	40	\$677,000	\$561
Hollywood	30	\$662,000	\$603
Hollywood Hills East	13	\$552,000	\$538
Ladera Heights	7	\$566,000	\$420
Leimert Park	NA	NA	NA
Los Feliz	11	\$600,000	\$603
Mid - Los Angeles	3	\$741,000	\$454
Silver Lake - Echo Park	21	\$755,000	\$559
Studio City	44	\$700,000	\$492
Sunset Strip - HH West	23	\$630,000	\$761
View Park	NA	NA	NA
Westwood - Century City	129	\$927,500	\$728
West Hollywood	99	\$800,000	\$738
West LA	42	\$862,500	\$661
TOTAL/AVERAGE	735	\$759,250	\$628

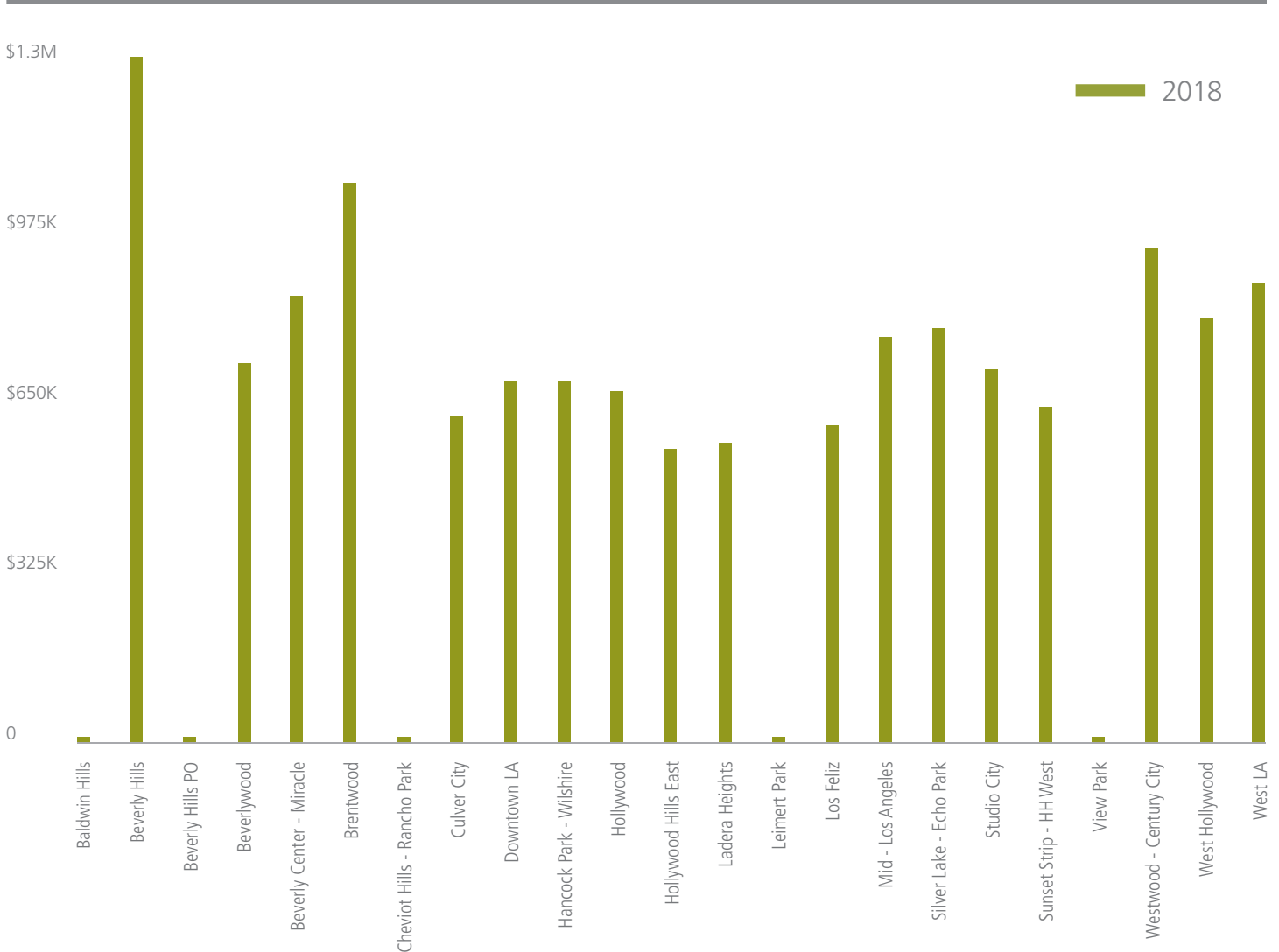
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los angeles area

MEDIAN PRICE

Q3 2018

CONDOMINIUM HOMES



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neighborhood spotlight

CULVER CITY

Art galleries? Check. Walkable downtown area? Yup. Happening dining and bar scene? Oh yeah. Centrally located, family-friendly, and ethnically diverse, Culver City is one of L.A.'s most in-demand neighborhoods. Since the 1920s, the area has been a center for film and TV production (Sony Pictures Entertainment, Culver Studios, and the NFL Network are headquartered here) and was home to the Hughes Aircraft Company for 50-plus years. Grab a Speakeasy-era cocktail at the historic Culver Hotel, shop for midcentury furnishings at H.D. Buttercup, and sample architecturally inspired desserts at Coolhaus. Nature lovers will appreciate the 13 public parks and Ballona Creek bicycle path. Design highlights include Eric Owen Moss' Samitaur Tower, Arcana Books, designed by Johnston Marklee, and the offices of Clive Wilkinson Architects in the Arts District.

A 1958 Midcentury Classic By Ray Kappe Lists

SCI-Arc founder Ray Kappe's debut commission has landed on the market for the first time in a decade. The Waymire Residence was built in Los Angeles in 1958 and is set over 1,906 sq ft. Its pitched floor-to-ceiling windows offer a...

THE SPACES

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in the news



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MARKET PERFORMANCE BY NEIGHBORHOOD :: LOS ANGELES AREA



BALDWIN HILLS

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	NA	NA	NA	NA	NA	NA
Avg Price / Sq. Ft.	NA	NA	NA	NA	NA	NA
Properties Sold	NA	NA	NA	NA	NA	NA
Days on Market	NA	NA	NA	NA	NA	NA



BEVERLY HILLS

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$6,006,000	\$4,800,000	25.13%	\$1,288,000	\$1,267,000	1.66%
Avg Price / Sq. Ft.	\$1,446	\$1,457	-0.75%	\$867	\$728	19.19%
Properties Sold	35	33	6.06%	22	32	-31.25%
Days on Market	69	65	6.15%	44	64	-31.25%



BEVERLY HILLS PO

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$2,900,000	\$2,800,000	3.57%	NA	NA	NA
Avg Price / Sq. Ft.	\$959	\$873	9.82%	NA	NA	NA
Properties Sold	41	47	-12.77%	NA	NA	NA
Days on Market	88	94	-6.38%	NA	NA	NA



BEVERLYWOOD

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,547,500	\$1,200,000	28.96%	\$715,000	\$687,000	4.08%
Avg Price / Sq. Ft.	\$813	\$767	5.92%	\$639	\$594	7.65%
Properties Sold	50	37	35.14%	12	9	33.33%
Days on Market	44	29	51.72%	41	44	-6.82%



BEVERLY CENTER :: MIRACLE

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,707,500	\$1,580,000	8.07%	\$842,500	\$730,018	15.41%
Avg Price / Sq. Ft.	\$840	\$785	7.09%	\$725	\$642	12.92%
Properties Sold	50	56	-10.71%	24	31	-22.58%
Days on Market	54	47	14.89%	38	53	-28.30%

"Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.

MARKET PERFORMANCE BY NEIGHBORHOOD :: LOS ANGELES AREA



BRENTWOOD

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$2,910,000	\$2,827,500	2.92%	\$1,054,250	\$907,500	16.17%
Avg Price / Sq. Ft.	\$1,125	\$1,084	3.78%	\$688	\$655	5.03%
Properties Sold	77	72	6.94%	56	54	3.70%
Days on Market	62	63	-1.59%	42	39	7.69%



CHEVIOT HILLS :: RANCHO PARK

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$2,200,000	\$1,800,875	22.16%	NA	NA	NA
Avg Price / Sq. Ft.	\$841	\$911	-7.75%	NA	NA	NA
Properties Sold	29	22	31.82%	NA	NA	NA
Days on Market	36	36	0.00%	NA	NA	NA



CULVER CITY

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,290,125	\$1,200,250	7.49%	\$615,000	\$575,000	6.96%
Avg Price / Sq. Ft.	\$930	\$849	9.44%	\$586	\$545	7.57%
Properties Sold	68	72	-5.56%	51	57	-10.53%
Days on Market	32	29	10.34%	24	30	-20.00%



DOWNTOWN LA

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$380,000	\$350,000	8.57%	\$678,750	\$620,000	9.48%
Avg Price / Sq. Ft.	\$390	\$371	5.12%	\$688	\$678	1.54%
Properties Sold	21	25	-16.00%	108	135	-20.00%
Days on Market	31	83	-62.65%	62	60	3.33%



HANCOCK PARK :: WILSHIRE

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,868,000	\$1,656,968	12.74%	\$677,000	\$675,000	0.30%
Avg Price / Sq. Ft.	\$830	\$723	14.71%	\$561	\$513	9.30%
Properties Sold	68	78	-12.82%	40	46	-13.04%
Days on Market	39	58	-32.76%	36	55	-34.55%

"Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.

MARKET PERFORMANCE BY NEIGHBORHOOD :: LOS ANGELES AREA



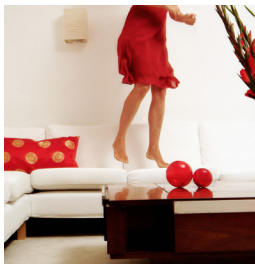
HOLLYWOOD

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,094,500	\$999,000	9.56%	\$662,000	\$700,000	-5.43%
Avg Price / Sq. Ft.	\$715	\$660	8.28%	\$603	\$550	9.60%
Properties Sold	24	29	-17.24%	30	27	11.11%
Days on Market	44	55	-20.00%	48	61	-21.31%



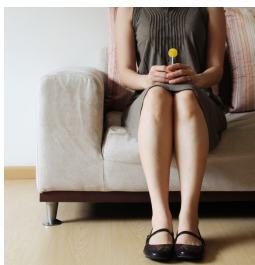
HOLLYWOOD HILLS EAST

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,428,000	\$1,512,666	-5.60%	\$552,000	\$525,500	5.04%
Avg Price / Sq. Ft.	\$713	\$664	7.27%	\$538	\$480	12.16%
Properties Sold	38	44	-13.64%	13	14	-7.14%
Days on Market	51	69	-26.09%	36	58	-37.93%



LADERA HEIGHTS

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,410,000	\$1,065,000	32.39%	\$566,000	\$554,450	2.08%
Avg Price / Sq. Ft.	\$503	\$426	18.13%	\$420	\$390	7.65%
Properties Sold	5	19	-73.68%	7	2	250.00%
Days on Market	34	56	-39.29%	40	29	37.93%



LEIMERT PARK

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$730,000	\$745,000	-2.01%	NA	NA	NA
Avg Price / Sq. Ft.	\$464	\$425	9.20%	NA	NA	NA
Properties Sold	1	3	-66.67%	NA	NA	NA
Days on Market	17	19	-10.53%	NA	NA	NA



LOS FELIZ

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,850,000	\$1,787,500	3.50%	\$600,000	\$595,000	0.84%
Avg Price / Sq. Ft.	\$855	\$730	17.07%	\$603	\$603	0.00%
Properties Sold	41	54	-24.07%	11	8	37.50%
Days on Market	41	54	-24.07%	44	79	-44.30%

"Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.

MARKET PERFORMANCE BY NEIGHBORHOOD :: LOS ANGELES AREA



MID LOS ANGELES

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$869,700	\$752,396	15.59%	\$741,000	\$545,000	35.96%
Avg Price / Sq. Ft.	\$573	\$481	19.06%	\$454	\$323	40.60%
Properties Sold	87	106	-17.92%	3	6	-50.00%
Days on Market	29	37	-21.62%	13	30	-56.67%



SILVER LAKE :: ECHO PARK

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,040,890	\$1,035,000	0.57%	\$755,000	\$805,000	-6.21%
Avg Price / Sq. Ft.	\$755	\$721	4.83%	\$559	\$525	6.58%
Properties Sold	94	109	-13.76%	21	20	5.00%
Days on Market	41	40	2.50%	29	45	-35.56%



STUDIO CITY

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,549,500	\$1,306,250	18.62%	\$700,000	\$662,500	5.66%
Avg Price / Sq. Ft.	\$724	\$612	18.40%	\$492	\$484	1.59%
Properties Sold	94	90	4.44%	44	80	-45.00%
Days on Market	55	54	1.85%	38	41	-7.32%



SUNSET STRIP :: HH WEST

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$2,000,000	\$1,749,000	14.35%	\$630,000	\$559,000	12.70%
Avg Price / Sq. Ft.	\$919	\$852	7.87%	\$761	\$695	9.46%
Properties Sold	108	118	-8.47%	23	27	-14.81%
Days on Market	74	63	17.46%	42	42	0.00%



VIEW PARK

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,096,500	\$815,000	34.54%	NA	\$420,000	NA
Avg Price / Sq. Ft.	\$487	\$440	10.64%	NA	\$424	NA
Properties Sold	8	6	33.33%	NA	1	NA
Days on Market	40	26	53.85%	NA	6	NA

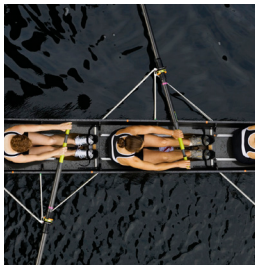
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MARKET PERFORMANCE BY NEIGHBORHOOD :: LOS ANGELES AREA



WESTWOOD :: CENTURY CITY

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$2,100,000	\$2,039,998	2.94%	\$927,500	\$883,000	5.04%
Avg Price / Sq. Ft.	\$973	\$909	7.10%	\$728	\$667	9.03%
Properties Sold	33	35	-5.71%	129	132	-2.27%
Days on Market	39	49	-20.41%	44	52	-15.38%



WEST HOLLYWOOD

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,800,000	\$1,935,000	-6.98%	\$800,000	\$717,000	11.58%
Avg Price / Sq. Ft.	\$972	\$1,123	-13.50%	\$738	\$673	9.55%
Properties Sold	29	37	-21.62%	99	103	-3.88%
Days on Market	34	52	-34.62%	41	49	-16.33%



WEST LA

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,483,000	\$1,229,000	20.67%	\$862,500	\$820,000	5.18%
Avg Price / Sq. Ft.	\$884	\$815	8.45%	\$661	\$612	8.13%
Properties Sold	31	41	-24.39%	42	49	-14.29%
Days on Market	31	35	-11.43%	32	33	-3.03%

"Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.



westside la area

NEIGHBORHOOD FOCUS

Q3 2018

SINGLE FAMILY HOMES

NEIGHBORHOOD	# OF SALES	MED. SALE PRICE	PRICE / SQ. FT.
Malibu Beach	13	\$4,380,000	\$1,938
Malibu	50	\$2,555,000	\$1,124
Marina Del Rey	18	\$1,410,000	\$978
Pacific Palisades	53	\$3,003,000	\$1,190
Palms - Mar Vista	79	\$1,656,000	\$893
Playa Vista	4	\$2,240,000	\$795
Santa Monica	50	\$2,872,500	\$1,304
Venice	53	\$2,200,000	\$1,428
TOTAL/AVERAGE	320	\$2,539,563	\$1,206

*Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.

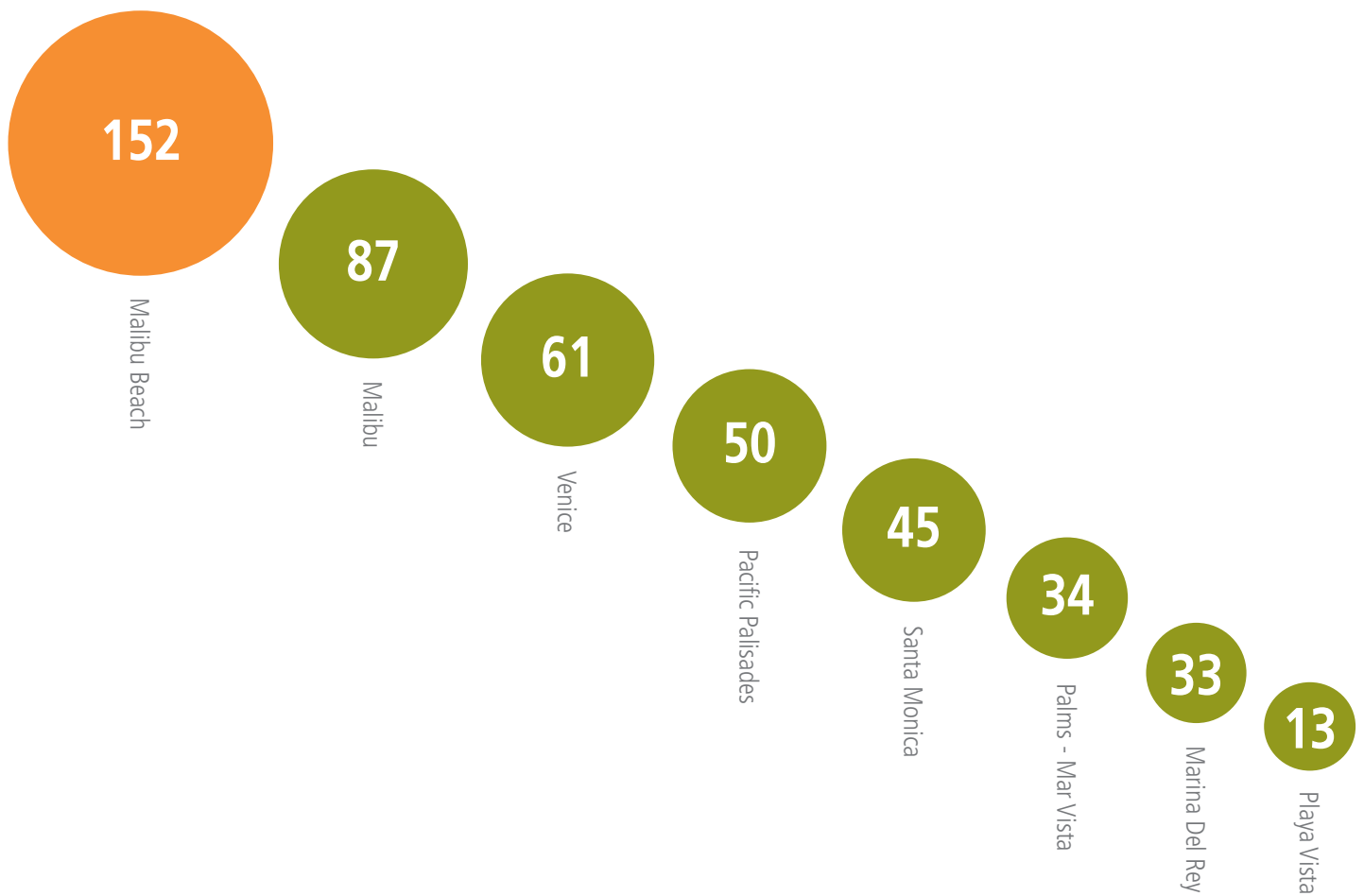


westside la area

DAYS ON MARKET

Q3 2018

SINGLE FAMILY HOMES



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westside la area

NEIGHBORHOOD FOCUS

Q3 2018

CONDOMINIUM HOMES

NEIGHBORHOOD	# OF SALES	MED. SALE PRICE	PRICE / SQ. FT.
Malibu Beach	6	\$1,242,500	\$1,563
Malibu	9	\$1,215,000	\$811
Marina Del Rey	80	\$1,077,000	\$729
Pacific Palisades	14	\$1,217,500	\$729
Palms - Mar Vista	26	\$772,500	\$653
Playa Vista	32	\$1,058,500	\$726
Santa Monica	93	\$1,175,000	\$951
Venice	8	\$1,847,000	\$1,051
TOTAL/AVERAGE	268	\$1,200,625	\$902

*Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.



neighborhood spotlight

VENICE

Originally founded in 1905 as a seaside resort town, and later known as “Bohemia-by-the-Beach,” Venice is eclectic, design-oriented, and artsy. It’s easily the Westside’s hottest neighborhood, with Abbot Kinney Boulevard (named for the city’s founder) acting as its downtown. Try Gjelina’s fennel salami pizza, organic gelato at N’ice Cream, and the croque madame at The Tasting Kitchen and thank us later. Shop for modern jewelry at Alexis Bittar, find cult skincare products at Aesop, and witness the thriving art scene during the Venice Art Crawl. On the home front, you’ll find cozy bungalows and cottages alongside modern masterpieces from Brian Murphy, David Hertz, Glen Irani, Marmol Radziner, and Frank Gehry (and don’t miss the idyllic canals). Property values continue to increase thanks to the presence of tech companies like Google Inc., which moved into Gehry’s famed Binoculars Building back in 2011.

The Quaintest Cottage in Venice, \$2.5M

Where: 1215 Cabrillo Avenue, Venice

Asking: \$2.425M

What: A beautifully updated blast from the past, this 2-bed, 2-bath Venice cottage is the stuff of dreams in a compact space.

Organization is critical in small spaces– the wall of books and media equipment is a good way to organize potential visual clutter.



dpp in the news



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MARKET PERFORMANCE BY NEIGHBORHOOD :: WESTSIDE AREA



MALIBU BEACH

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$4,380,000	\$7,500,000	-41.60%	\$1,242,500	\$742,500	67.34%
Avg Price / Sq. Ft.	\$1,938	\$2,599	-25.45%	\$1,563	\$1,346	16.12%
Properties Sold	13	12	8.33%	6	4	50.00%
Days on Market	152	178	-14.61%	94	171	-45.03%



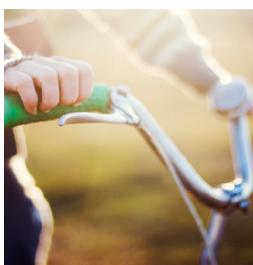
MALIBU

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$2,555,000	\$3,000,000	-14.83%	\$1,215,000	\$710,000	71.13%
Avg Price / Sq. Ft.	\$1,124	\$1,026	9.57%	\$811	\$734	10.45%
Properties Sold	50	58	-13.79%	9	9	0.00%
Days on Market	87	150	-42.00%	71	54	31.48%



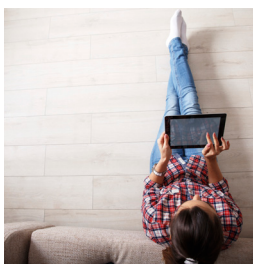
MARINA DEL REY

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,410,000	\$1,280,000	10.16%	\$1,077,000	\$900,495	19.60%
Avg Price / Sq. Ft.	\$978	\$804	21.62%	\$729	\$663	9.93%
Properties Sold	18	27	-33.33%	80	84	-4.76%
Days on Market	33	49	-32.65%	31	46	-6.52%



PACIFIC PALISADES

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$3,003,000	\$3,212,500	-6.52%	\$1,217,500	\$1,262,500	-3.56%
Avg Price / Sq. Ft.	\$1,190	\$1,128	5.49%	\$729	\$641	13.83%
Properties Sold	53	74	-28.38%	14	20	-30.00%
Days on Market	50	64	-21.88%	48	26	84.62%



PALMS :: MAR VISTA

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,656,000	\$1,525,000	8.59%	\$772,500	\$671,000	15.13%
Avg Price / Sq. Ft.	\$893	\$850	5.09%	\$653	\$593	10.12%
Properties Sold	79	87	-9.20%	26	38	-31.58%
Days on Market	34	30	13.33%	25	25	0.00%

"Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.

MARKET PERFORMANCE BY NEIGHBORHOOD :: WESTSIDE AREA



PLAYA VISTA

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$2,240,000	\$2,187,500	2.40%	\$1,058,500	\$1,070,000	-1.07%
Avg Price / Sq. Ft.	\$795	\$711	11.90%	\$726	\$688	5.57%
Properties Sold	4	10	-60.00%	32	39	-17.95%
Days on Market	13	82	-84.15%	33	36	-8.33%



SANTA MONICA

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$2,872,500	\$2,766,500	3.83%	\$1,175,000	\$1,085,000	8.29%
Avg Price / Sq. Ft.	\$1,304	\$1,221	6.82%	\$951	\$943	0.83%
Properties Sold	50	60	-16.67%	93	126	-26.19%
Days on Market	45	43	4.65%	39	32	21.88%



VENICE

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$2,200,000	\$2,130,000	3.29%	\$1,847,000	\$1,244,000	48.47%
Avg Price / Sq. Ft.	\$1,428	\$1,192	19.72%	\$1,051	\$944	11.25%
Properties Sold	53	57	-7.02%	8	9	-11.11%
Days on Market	61	34	79.41%	66	61	8.20%

"Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.



pasadena + san gabriel valley area

NEIGHBORHOOD FOCUS

Q3 2018

SINGLE FAMILY HOMES

NEIGHBORHOOD	# OF SALES	MED. SALE PRICE	PRICE / SQ. FT.
Alhambra	53	\$766,650	\$489
Arcadia	108	\$1,265,000	\$587
Altadena	101	\$845,000	\$543
Bradbury	8	\$1,467,500	\$661
Eagle Rock	40	\$927,500	\$669
Glendora	124	\$655,000	\$396
Highland Park	93	\$877,000	\$657
La Crescenta / Glendale	103	\$885,000	\$565
La Cañada Flintridge	56	\$1,772,500	\$692
Monrovia	77	\$800,000	\$537
Mount Washington	39	\$1,038,000	\$696
Pasadena NE	114	\$933,000	\$582
Pasadena NW	41	\$950,000	\$602
Pasadena SE	39	\$1,255,000	\$630
Pasadena SW	33	\$1,575,000	\$700
Rosemead / South San Gabriel	34	\$605,150	\$474
San Gabriel	67	\$848,000	\$531
San Marino	38	\$2,247,000	\$857
Sierra Madre	32	\$1,065,000	\$601
South Pasadena	24	\$1,459,170	\$772
Sunland / Tujunga	117	\$615,000	\$475
TOTAL/AVERAGE	1,341	\$1,088,165	\$605

*Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.

pasadena + san gabriel valley area

NEIGHBORHOOD FOCUS

Q3 2018

CONDOMINIUM HOMES

NEIGHBORHOOD	# OF SALES	MED. SALE PRICE	PRICE / SQ. FT.
Alhambra	44	\$557,944	\$434
Arcadia	40	\$704,950	\$452
Altadena	2	\$385,000	\$582
Bradbury	NA	NA	NA
Eagle Rock	1	\$390,000	\$429
Glendora	29	\$485,000	\$340
Highland Park	14	\$527,500	\$502
La Crescenta / Glendale	13	\$550,000	\$452
La Cañada Flintridge	NA	NA	NA
Monrovia	26	\$568,500	\$409
Mount Washington	NA	NA	NA
Pasadena NE	17	\$560,000	\$462
Pasadena NW	6	\$561,000	\$450
Pasadena SE	87	\$592,000	\$537
Pasadena SW	34	\$836,500	\$585
Rosemead / South San Gabriel	7	\$560,000	\$342
San Gabriel	11	\$631,000	\$410
San Marino	NA	NA	NA
Sierra Madre	1	\$1,020,000	\$526
South Pasadena	11	\$810,000	\$589
Sunland / Tujunga	22	\$475,000	\$382
TOTAL/AVERAGE	365	\$600,847	\$464

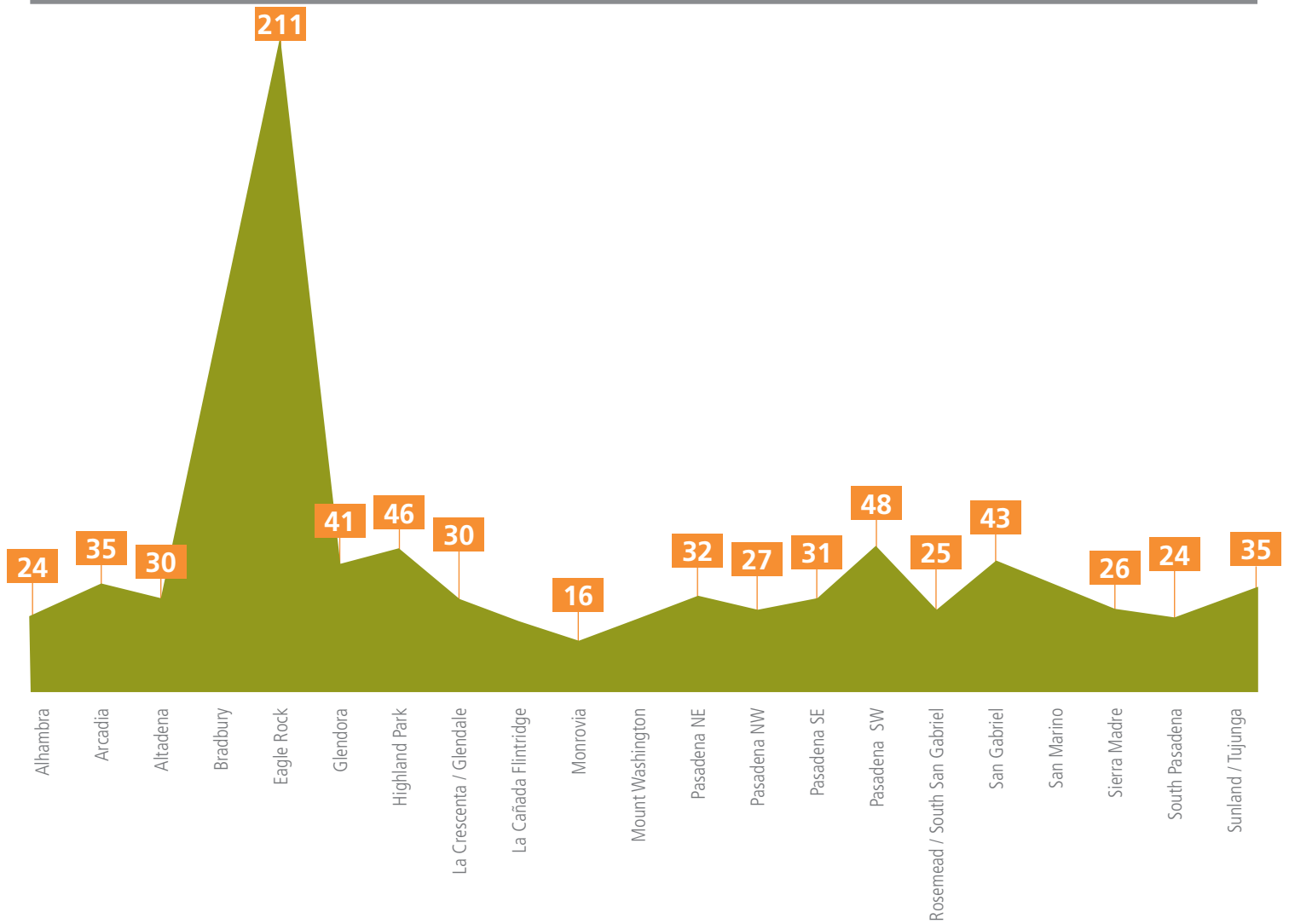
*Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.

pasadena + san gabriel valley area

AVERAGE DAYS ON MARKET

Q3 2018

CONDOMINIUM HOMES



*Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.



neighborhood spotlight

ECHO PARK

Once known for its gang activity (see Allison Anders' *La Vida Loca* for a reminder), Echo Park is now a thriving, ethnically diverse, and—gasp—hipster neighborhood known more for its creative residents and hot restaurant scene. Within Echo Park you'll find more than 50 Victorian homes in picturesque Angelino Heights, Craftsman-style bungalows, Streamline Moderne, and more than two dozen public stairways that allow you to traverse the hillside. Recently restored Echo Park Lake offers charming pedal boats, canoe rides, gondolas, home-made pastries and Intelligentsia coffee at Square One at the Boathouse (you'll also see people practicing yoga, tai chi, and whatever else is trendy at the moment). Skewing younger and hipster, the eastside neighborhood is a hot spot thanks to the fried Brussels sprouts at Mohawk Bend, savory breakfast fare at Dinette, mini tacos at Guisados, and rocking shows at The Echo and Echoplex.

Cheerful Craftsman bungalow asking \$879K

This apple-green Craftsman cottage in the hills of Echo Park may be over a century old, but it looks to have plenty of life left in it yet. Along with such original character details as hardwood floors, coffered ceilings, wainscoting, and glass doors, the light and bright...



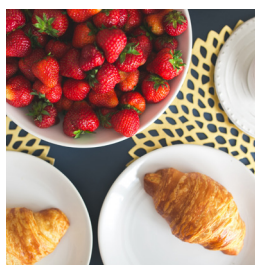
deasy/penner
in the news



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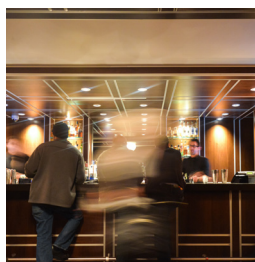
HomeAsArt.com

MARKET PERFORMANCE BY NEIGHBORHOOD :: PASADENA + SGV AREA



ALHAMBRA

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$766,650	\$687,500	11.51%	\$557,944	\$521,000	7.09%
Avg Price / Sq. Ft.	\$489	\$489	0.00%	\$434	\$425	2.03%
Properties Sold	53	56	-5.36%	44	55	-20.00%
Days on Market	32	27	18.52%	24	24	0.00%



ARCADIA

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,265,000	\$1,317,500	-3.98%	\$704,950	\$628,000	12.25%
Avg Price / Sq. Ft.	\$587	\$548	7.22%	\$452	\$420	7.58%
Properties Sold	108	122	-11.48%	40	45	-11.11%
Days on Market	49	45	8.89%	35	32	9.38%



ALTADENA

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$845,000	\$840,000	0.60%	\$385,000	\$440,000	-12.50%
Avg Price / Sq. Ft.	\$543	\$525	3.57%	\$582	\$529	10.14%
Properties Sold	101	99	2.02%	2	1	100.00%
Days on Market	44	36	22.22%	30	50	-40.00%



BRADBURY

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,467,500	\$1,637,000	-10.35%	NA	NA	NA
Avg Price / Sq. Ft.	\$661	\$584	13.13%	NA	NA	NA
Properties Sold	8	7	14.29%	NA	NA	NA
Days on Market	84	81	3.70%	NA	NA	NA



EAGLE ROCK

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$927,500	\$897,000	3.40%	\$390,000	\$490,000	-20.41%
Avg Price / Sq. Ft.	\$669	\$593	12.90%	\$429	\$431	-0.62%
Properties Sold	40	60	-33.33%	1	5	-80.00%
Days on Market	23	43	-46.51%	211	120	75.83%

"Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.

MARKET PERFORMANCE BY NEIGHBORHOOD :: PASADENA + SGV AREA



GLENDORA

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$655,000	\$622,500	5.22%	\$485,000	\$490,000	-1.02%
Avg Price / Sq. Ft.	\$396	\$384	3.01%	\$340	\$316	7.70%
Properties Sold	124	140	-11.43%	29	19	52.63%
Days on Market	35	39	-10.26%	41	34	20.59%



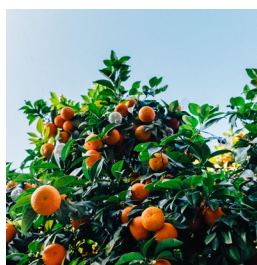
HIGHLAND PARK

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$877,000	\$705,000	24.40%	\$527,500	\$408,619	29.09%
Avg Price / Sq. Ft.	\$657	\$625	5.09%	\$502	\$415	21.06%
Properties Sold	93	95	-2.11%	14	6	133.33%
Days on Market	35	36	-2.78%	46	48	-4.17%



LA CRESCENTA :: GLENDALE

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$885,000	\$819,250	8.03%	\$550,000	\$550,000	0.00%
Avg Price / Sq. Ft.	\$565	\$557	1.42%	\$452	\$425	6.31%
Properties Sold	103	104	-0.96%	13	31	-58.06%
Days on Market	34	40	-15.00%	30	35	-14.29%



LA CAÑADA FLINTRIDGE

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,772,500	\$1,650,000	7.42%	NA	\$1,005,000	NA
Avg Price / Sq. Ft.	\$692	\$680	1.77%	NA	\$486	NA
Properties Sold	56	67	-16.42%	NA	3	NA
Days on Market	54	55	-1.82%	NA	27	NA



MONROVIA

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$800,000	\$725,960	10.20%	\$568,500	\$465,000	22.26%
Avg Price / Sq. Ft.	\$537	\$466	15.15%	\$409	\$371	10.22%
Properties Sold	77	63	22.22%	26	27	-3.70%
Days on Market	34	25	36.00%	16	33	-51.52%

"Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.

MARKET PERFORMANCE BY NEIGHBORHOOD :: PASADENA + SGV AREA



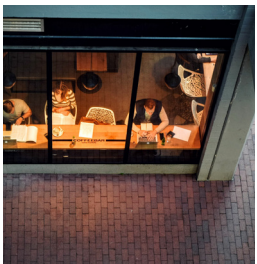
MOUNT WASHINGTON

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,038,000	\$850,800	22.00%	NA	NA	NA
Avg Price / Sq. Ft.	\$696	\$646	7.72%	NA	NA	NA
Properties Sold	39	37	5.41%	NA	NA	NA
Days on Market	38	30	26.67%	NA	NA	NA



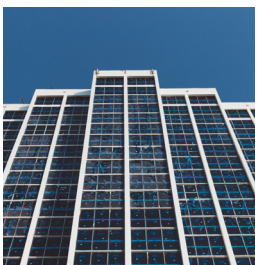
PASADENA NE

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$933,000	\$892,500	4.54%	\$560,000	\$510,000	9.80%
Avg Price / Sq. Ft.	\$582	\$542	7.32%	\$462	\$453	2.15%
Properties Sold	114	124	-8.06%	17	21	-19.05%
Days on Market	35	40	-12.50%	32	32	0.00%



PASADENA NW

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$950,000	\$820,250	15.82%	\$561,000	\$675,000	-16.89%
Avg Price / Sq. Ft.	\$602	\$586	2.81%	\$450	\$496	-9.28%
Properties Sold	41	44	-6.82%	6	18	-66.67%
Days on Market	34	40	-15.00%	27	41	-34.15%



PASADENA SE

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,255,000	\$1,069,000	17.40%	\$592,000	\$583,500	1.46%
Avg Price / Sq. Ft.	\$630	\$623	1.09%	\$537	\$516	4.15%
Properties Sold	39	65	-40.00%	87	98	-11.22%
Days on Market	55	46	19.57%	31	51	-39.22%



PASADENA SW

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,575,000	\$1,326,500	18.73%	\$836,500	\$727,500	14.98%
Avg Price / Sq. Ft.	\$700	\$643	8.77%	\$585	\$549	6.53%
Properties Sold	33	30	10.00%	34	44	-22.73%
Days on Market	70	55	27.27%	48	65	-26.15%

"Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.

MARKET PERFORMANCE BY NEIGHBORHOOD :: PASADENA + SGV AREA



ROSEMEAD :: S. SAN GABRIEL

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$605,150	\$580,000	4.34%	\$560,000	\$460,000	21.74%
Avg Price / Sq. Ft.	\$474	\$453	4.65%	\$342	\$367	-6.76%
Properties Sold	34	60	-43.33%	7	11	-36.36%
Days on Market	36	29	24.14%	25	26	-3.85%



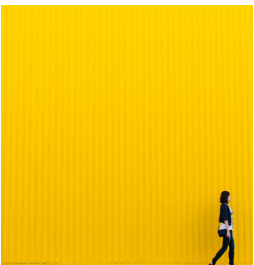
SAN GABRIEL

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$848,000	\$799,000	6.13%	\$631,000	\$621,440	1.54%
Avg Price / Sq. Ft.	\$531	\$503	5.49%	\$410	\$407	0.78%
Properties Sold	67	74	-9.46%	11	22	-50.00%
Days on Market	27	33	-18.18%	43	38	13.16%



SAN MARINO

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$2,247,000	\$2,140,500	4.98%	NA	NA	NA
Avg Price / Sq. Ft.	\$857	\$866	-1.10%	NA	NA	NA
Properties Sold	38	38	0.00%	NA	NA	NA
Days on Market	65	40	62.50%	NA	NA	NA



SIERRA MADRE

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,065,000	\$1,100,000	-3.18%	\$1,020,000	\$815,000	25.15%
Avg Price / Sq. Ft.	\$601	\$523	14.98%	\$526	\$453	16.05%
Properties Sold	32	27	18.52%	1	2	-50.00%
Days on Market	43	37	16.22%	26	24	8.33%



S. PASADENA

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$1,459,170	\$1,486,250	-1.82%	\$810,000	\$795,000	1.89%
Avg Price / Sq. Ft.	\$772	\$695	10.96%	\$589	\$586	0.53%
Properties Sold	24	36	-33.33%	11	17	-35.29%
Days on Market	33	32	3.13%	24	37	-35.14%

"Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.



SUNLAND :: TUJUNGA

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$615,000	\$580,000	6.03%	\$475,000	\$435,000	9.20%
Avg Price / Sq. Ft.	\$475	\$426	11.57%	\$382	\$353	8.25%
Properties Sold	117	110	6.36%	22	18	22.22%
Days on Market	45	42	7.14%	35	35	0.00%

"Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.

coachella valley area

NEIGHBORHOOD FOCUS

Q3 2018

SINGLE FAMILY HOMES

NEIGHBORHOOD	# OF SALES	MED. SALE PRICE	PRICE / SQ. FT.
Cathedral City North	107	\$315,000	\$182
Cathedral City South	41	\$359,000	\$232
Indian Wells	36	\$822,000	\$291
La Quinta No of HWY 111	44	\$389,200	\$188
La Quinta S.Of H	237	\$530,000	\$241
Palm Desert East	78	\$397,750	\$202
Palm Desert North	67	\$399,000	\$210
Palm Desert South	55	\$620,000	\$277
Palm Springs Central	67	\$689,000	\$392
Palm Springs North End	102	\$477,000	\$280
Palm Springs South End	81	\$670,000	\$349
Rancho Mirage	122	\$674,750	\$241
TOTAL/AVERAGE	1,037	\$528,558	\$257

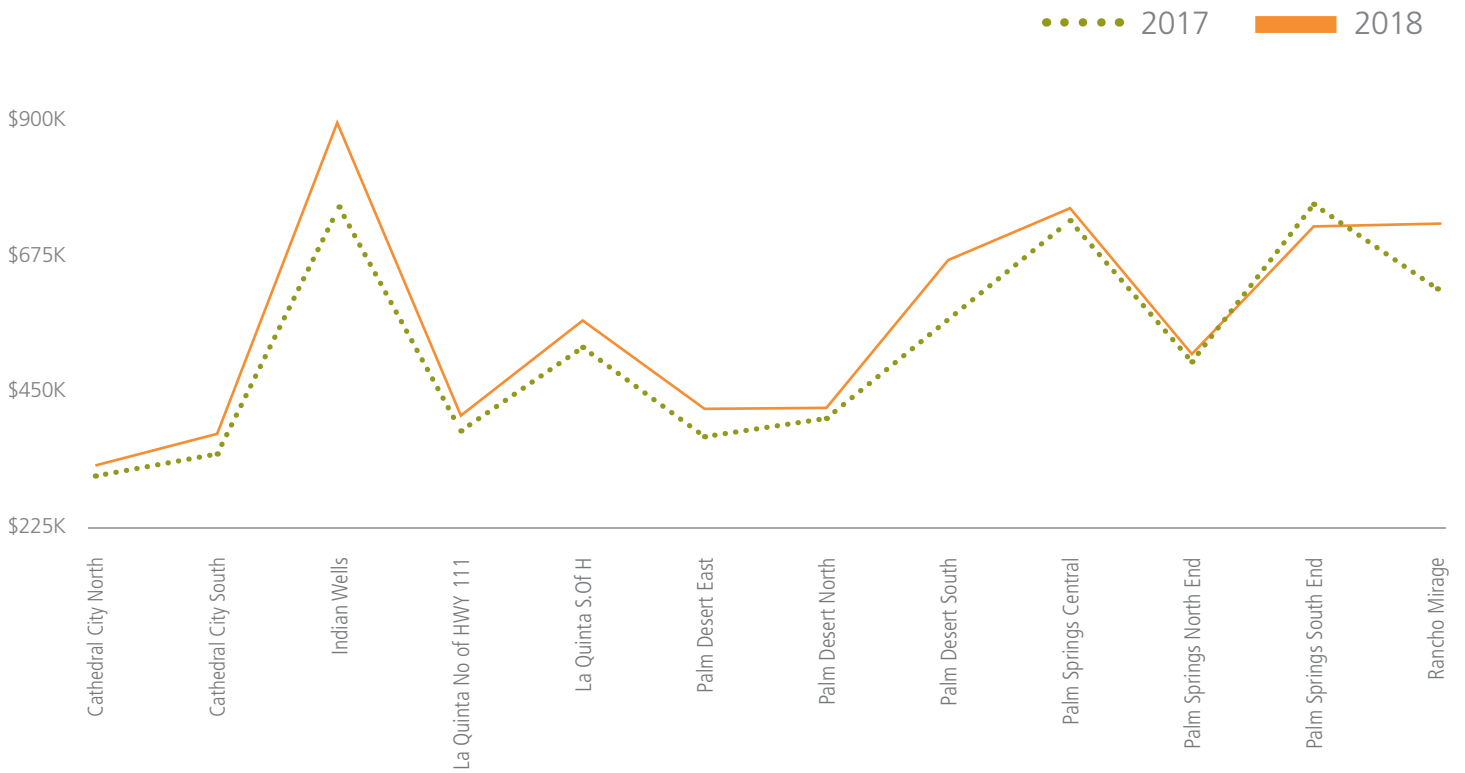
*Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.

coachella valley area

MEDIAN PRICE

Q3 2018 — Q3 2017

SINGLE FAMILY HOMES



*Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.



coachella valley area

NEIGHBORHOOD FOCUS

Q3 2018

CONDOMINIUM HOMES

NEIGHBORHOOD	# OF SALES	MED. SALE PRICE	PRICE / SQ. FT.
Cathedral City North	25	\$132,002	\$129
Cathedral City South	38	\$180,000	\$134
Indian Wells	21	\$326,000	\$219
La Quinta No of HWY 111	9	\$205,000	\$219
La Quinta S.Of H	55	\$360,000	\$194
Palm Desert East	92	\$255,000	\$177
Palm Desert North	78	\$296,500	\$197
Palm Desert South	57	\$262,000	\$199
Palm Springs Central	79	\$229,000	\$218
Palm Springs North End	46	\$129,000	\$213
Palm Springs South End	137	\$262,990	\$205
Rancho Mirage	93	\$342,500	\$184
TOTAL/AVERAGE	730	\$248,333	\$191

*Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.



neighborhood spotlight

PALM SPRINGS

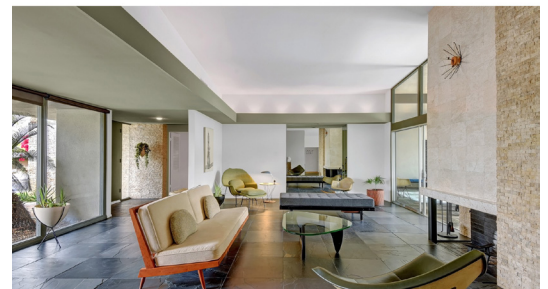
Home to one of the largest concentrations of mid-century modern architecture in the U.S., Palm Springs is a haven for design buffs, heat seekers, and the LGBT community. From stylish boutique hotels and high-end vintage shopping to the annual Modernism Week, the desert city is practically a living museum of twentieth century architecture. You'll find homes by Richard Neutra, William F. Cody, Albert Frey, A. Quincy Jones, Donald Wexler, and Paul R. Williams, among others that celebrate a more glamorous era. Score colorful frocks at Trina Turk (the L.A. designer lives here part-time), channel the Rat Pack at Melvyn's, and view some hidden gems with Palm Springs Modern Architecture Tours. If you're not afraid of heights, take the Aerial Tramway 8,500-feet up the sheer cliffs of Chino Canyon for stunning views (its Valley Station was designed by Frey).

Riding a New Wave out of the Desert

Gerald Casale, the singer-songwriter and multi-instrumentalist who founded the new wave band Devo, has sold his place in Palm Desert for \$950,000. Designed and built by architect-developer duo Ross Patton and Albert Wild, the Midcentury Modern-style home originally hit the market last year at just under \$1.5 million. More recently, it had been listed for \$949,000.

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MARKET PERFORMANCE BY NEIGHBORHOOD :: COACHELLA VALLEY AREA



CATHEDRAL CITY NORTH

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$315,000	\$300,000	5.00%	\$132,002	\$134,900	-2.15%
Avg Price / Sq. Ft.	\$182	\$167	8.83%	\$129	\$122	5.71%
Properties Sold	107	107	0.00%	25	23	8.70%
Days on Market	61	61	0.00%	109	105	3.81%



CATHEDRAL CITY SOUTH

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$359,000	\$333,000	7.81%	\$180,000	\$146,750	22.66%
Avg Price / Sq. Ft.	\$232	\$188	23.33%	\$134	\$122	9.52%
Properties Sold	41	63	-34.92%	38	28	35.71%
Days on Market	58	101	-42.57%	83	105	-20.95%



INDIAN WELLS

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$822,000	\$699,500	17.51%	\$326,000	\$372,500	-12.48%
Avg Price / Sq. Ft.	\$291	\$281	3.71%	\$219	\$196	11.26%
Properties Sold	36	46	-21.74%	21	16	31.25%
Days on Market	109	102	6.86%	98	117	-16.24%



LA QUINTA NO OF HWY 111

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$389,200	\$368,750	5.55%	\$205,000	\$207,500	-1.20%
Avg Price / Sq. Ft.	\$188	\$177	6.10%	\$219	\$203	7.77%
Properties Sold	44	44	0.00%	9	8	12.50%
Days on Market	64	86	-25.58%	92	132	-30.30%



LA QUINTA S. OF H

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$530,000	\$491,900	7.75%	\$360,000	\$335,000	7.46%
Avg Price / Sq. Ft.	\$241	\$227	6.06%	\$194	\$186	4.23%
Properties Sold	237	248	-4.44%	55	45	22.22%
Days on Market	110	117	-5.98%	100	100	0.00%

"Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.

MARKET PERFORMANCE BY NEIGHBORHOOD :: COACHELLA VALLEY AREA



PALM DESERT EAST

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$397,750	\$360,000	10.49%	\$255,000	\$255,000	0.00%
Avg Price / Sq. Ft.	\$202	\$200	0.99%	\$177	\$177	0.00%
Properties Sold	78	80	-2.50%	92	104	-11.54%
Days on Market	83	118	-29.66%	87	125	-30.40%



PALM DESERT NORTH

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$399,000	\$387,000	3.10%	\$296,500	\$255,000	16.27%
Avg Price / Sq. Ft.	\$210	\$204	3.08%	\$197	\$181	8.86%
Properties Sold	67	51	31.37%	78	58	34.48%
Days on Market	84	96	-12.50%	88	127	-30.71%



PALM DESERT SOUTH

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$620,000	\$528,500	17.31%	\$262,000	\$265,000	-1.13%
Avg Price / Sq. Ft.	\$277	\$246	12.32%	\$199	\$193	3.10%
Properties Sold	55	42	30.95%	57	50	14.00%
Days on Market	116	115	0.87%	99	104	-4.81%



PALM SPRINGS CENTRAL

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$689,000	\$677,000	1.77%	\$229,000	\$206,500	10.90%
Avg Price / Sq. Ft.	\$392	\$396	-1.22%	\$218	\$198	10.14%
Properties Sold	67	57	17.54%	79	72	9.72%
Days on Market	82	91	-9.89%	71	114	-37.72%



PALM SPRINGS NORTH END

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$477,000	\$472,000	1.06%	\$129,000	\$115,000	12.17%
Avg Price / Sq. Ft.	\$280	\$275	1.95%	\$213	\$178	19.36%
Properties Sold	102	93	9.68%	46	57	-19.30%
Days on Market	78	76	2.63%	56	91	-38.46%

"Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.

MARKET PERFORMANCE BY NEIGHBORHOOD :: COACHELLA VALLEY AREA



PALM SPRINGS SOUTH END

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$670,000	\$700,000	-4.29%	\$262,990	\$226,500	16.11%
Avg Price / Sq. Ft.	\$349	\$329	6.15%	\$205	\$198	3.26%
Properties Sold	81	85	-4.71%	137	140	-2.14%
Days on Market	81	108	-25.00%	81	92	-11.96%

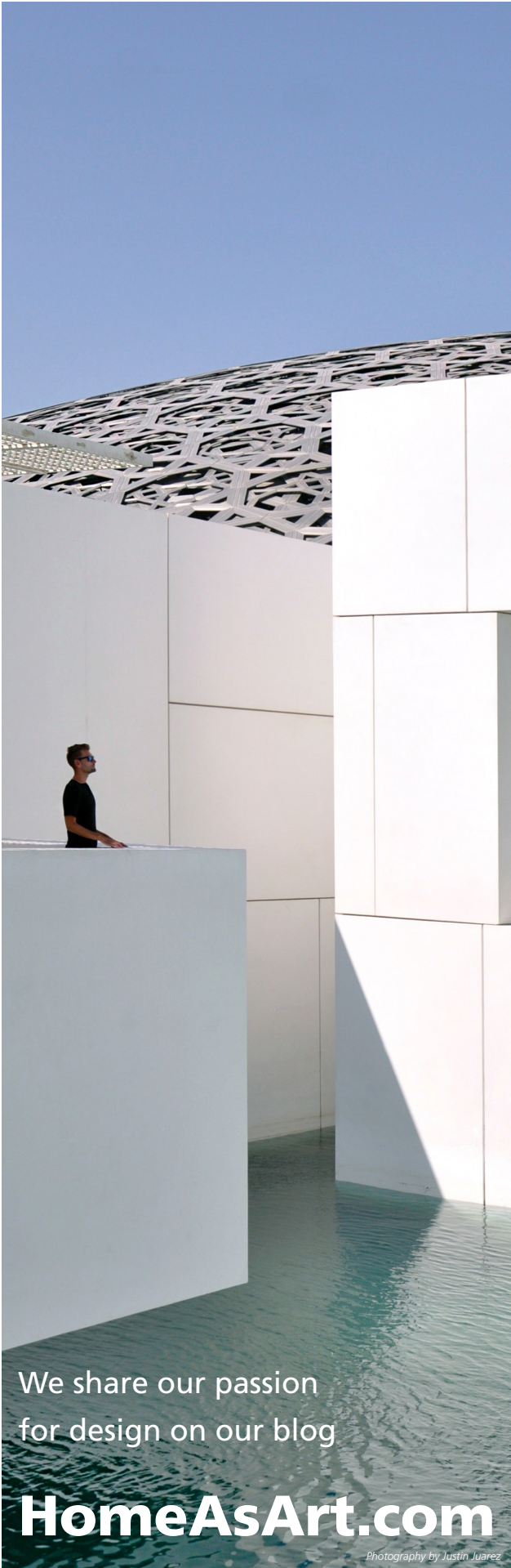


RANCHO MIRAGE

	SFR			CONDO		
	Q3 2018	Q3 2017	% CHANGE	Q3 2018	Q3 2017	% CHANGE
Median Price	\$674,750	\$577,500	16.84%	\$342,500	\$284,990	20.18%
Avg Price / Sq. Ft.	\$241	\$238	1.07%	\$184	\$163	13.18%
Properties Sold	122	131	-6.87%	93	87	6.90%
Days on Market	112	128	-12.50%	84	107	-21.50%

"Source: The MLS/CARETS | Note: Some neighborhoods or areas may generate small sample sizes which may skew data in any one reporting period. This may be due to low turnover or off-market, non-MLS sales.

WHAT'S NEW
ON [HOMEASART.COM](https://www.homeasart.com)



We share our passion
for design on our blog

HomeAsArt.com

Photography by Justin Juarez

Pasadena's Podley Properties Bought By Deasy/Penner

The local real estate industry is undergoing a remodel with the purchase of Pasadena-based Podley Properties by another local firm, deasy/penner. Podley Properties owner and founder Bill Podley said while he's enjoyed building his company, the time has come to hand over the reins.



The Art & Design of the Pacific Design Center

Standing tall, the imposing triad of structures known as the Pacific Design Center in West Hollywood is an oasis of form and function. With a 1.6 million square foot campus and over 100 boutique and international showroom brands, PDC is a haven for designers and artists.



Photography by Justin Juarez

Help Save Historic Church Of The Epiphany

Located in the Lincoln Heights neighborhood of Los Angeles, the Church of the Epiphany is known as the city's oldest sustaining Episcopal congregation. The church was originally designed in the Romanesque Revival style and later structures were added in a mix of styles, including Gothic Revival and Mission Revival.



Photography by the National Trust for Historic Preservation



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